

Position: Clinical Consultant - Education

Location: National

Job Type: Permanent, Full Time

Shift Pattern: 35hrs

The impact you will have

As a key enabler of Arjo corporate strategy, Arjo MOVE provides a unique opportunity to engage with customers on value co-creation, inspired by our clinically differentiated solutions.

This national role will support the Clinical Consultant - Patient Handling Lead to deliver patient handling education programs and injury reduction outcome solutions. The education provided includes the MOVE Caregiver Injury Reduction program, Ergocoach modules and CPD accredited courses.

This role will collaborate closely with the UK Sales, Rentals, and Service teams, as well as Marketing, Commercial Business Development UK and Group Clinical Services to promote and deliver Insight assessments and MOVE programs to Arjo's customers.

The skills you will need

- Deliver safe patient handling education programs to clinical consultancy customers
- Work cross functionally to deliver caregiver injury reduction outcome solutions to our customers
- Manage the end to end order and sales process for the clinical consultancy education programs
- Work with Arjo internal stakeholders to help respond to all appropriate and potential tenders in the UK
- Provide a mentoring role for MOVE/Ergocoaches to assist in the development of cultural change towards safety and patient care
- Work with care facilities to solve issues related to staff injuries, working efficiencies and patient quality of care
- Be a subject matter specialist for safe patient handling
- Identify potential customers who would benefit from an Insight assessment, MOVE programs and CPD accredited courses
- Undertake relevant and frequent audits using standardised Insight assessment tools to meet the customer objectives
- Present Insight assessment reports, findings and recommendations to the customers
- Deliver clinical application patient handling education for internal stakeholders
- Develop expertise in assessment and using ergonomic aids to reduce injuries among healthcare staff
- Analyse incident/accident/sick leave information and provide recommendations to assist the customer facility

The successful candidate will have the following skills/qualifications:

- A formal qualification in the field of Nursing, Physiotherapy or Occupational Therapy or equivalent
- Patient handling experience as a moving and handling/manual handling/ back care advisor in the NHS is essential.
- Certified education qualification in healthcare manual handling management that provides national recognition to the holder's capabilities. The course components to be designed for Back Care, Manual Handling, Moving and Handling Advisors who are responsible for assessing and practically mitigating the risks involved in patient handling within a healthcare organisation
- Member of National Back Exchange
- Knowledge and practical experience of initiating and promoting change management projects within a healthcare sector
- Experience in facilitating formal presentations
- The ability to understand the principles of providing value based solutions, to promote clinical benefits, workflow efficiencies and financial optimisation to a healthcare facility
- Have an understanding of the selling process is desirable
- Experience within a healthcare environment
- Must be able to work with customers confidently for assessments, education and consultations
- Have the ability to support the customer need
- Knowledge and understanding of the healthcare structure in the UK, including ICS's, ICB's, health boards, NHS, LTC and the private hospital market sectors
- Fluent in verbal and written English and have ability for European travel 20-40 days per year
- Computer literate including MS Office, PowerPoint, Word and Excel

Personal Qualities required:

- Passionate about healthcare Collaborative mind-set and a strong team player
- Good communication skills and high proficiency in English
- Good analytical skills
- Positive attitude with willingness to do what it takes to get the job done
- Strong inter-personal skills and a high personal and professional integrity

What we will offer in return

You will support our vision to be the most trusted partner in driving healthier outcomes for people facing mobility challenges. In return, we recognize and value our global employees. You will have our full support, training and opportunities for professional development, along with competitive package.

Why diversity matters to us

At Arjo, we believe in the power of diversity. We strongly encourage applicants from all parts of society, which means building a more diverse, equitable, inclusive and engaging

environment – not only in the workplace, but also within the communities that we serve, work in and live in. We achieve this through a culture and mind-set that values the uniqueness of all our people.

Please be aware that by applying for this role you are giving Arjo permission to store your information.

Closing date 31/08/2023